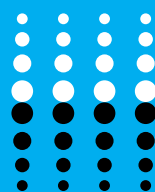


# Corporate Profile

Your Business Partner  
for Engineering Solutions



**Lanco**  
group



# Corporate Profile

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A list of applicable insurances includes:

Insurance Category	Level of Cover \$
Professional Indemnity	\$10 million
Public Liability	\$20 million
Work Cover	n/a

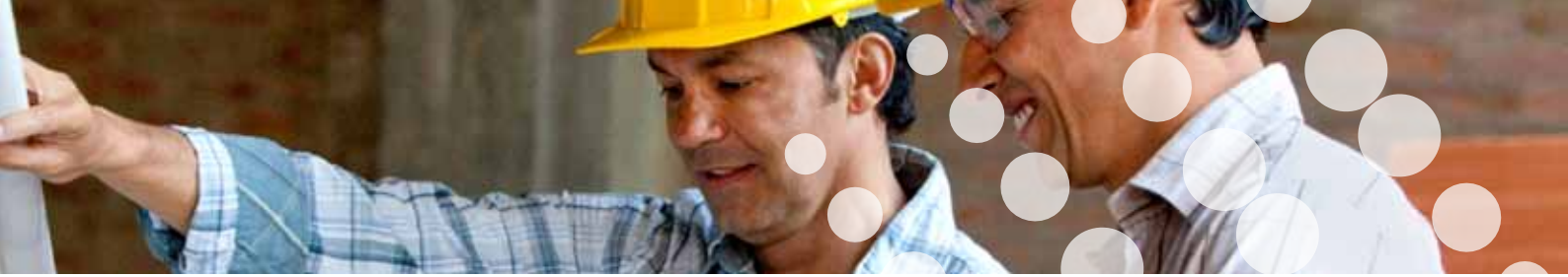


Name of Entity:  
Lanco Group Pty Ltd

ABN:  
31 081 807 043

Company Address:  
University Hill  
Business Park South,  
Suite 11/20 Enterprise Drv,  
Bundoora, Vic, 3083

Company Structure:  
Private Company



Lanco Group  
owes its ongoing  
business success  
to strong  
values built on  
a foundation  
of innovation,  
service and staff  
development.

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### Company Values

It remains committed to:

- A strong customer service culture
- Strict compliance to quality management, occupational health and safety and environmental management systems
- Quality workmanship
- Innovation and embracing new operational technologies
- Finding solutions for our customers
- Nurturing strong partnership with water company staff and providing in-house training for Yarra Valley Water staff at our premises
- Developing a team of highly-skilled personnel
- Presenting a professional public image
- Fostering high morale and harmonious staff relationships through excellent working conditions within the company
- Creating a stable workforce to retain expertise and reduce staff turnover
- Delivering reliable service to our valued suppliers







# 1 Corporate Capability

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## 1.1 Overview

Established in 1998 as a premier civil engineering consultancy, Lanco Group Pty Ltd's business philosophy is to provide professional services in:

- civil engineering designs
- hydraulic services (sewer and water supply)
- project management
- contract administration
- drafting

Lanco Group has provided engineering services to the land development industry and water companies for more than 13 years as well as being listed as an approved service provider since January 1999.

We aim to continue expanding our business by maintaining our excellence in reliable and valuable service to water companies and their customers; the private sector, land development industry, councils, service authority's (gas, electricity, telecommunications).

## 1.2 Legal Issues

Lanco Group has never been engaged in any form of legal dispute, nor is any knowingly pending against the consultancy or its subcontractors.

## 1.3 Market Position / Company Direction

Lanco Group remains committed to providing superior quality in a timely and cost effective manner to satisfy clients and authority requirements.

A team of dedicated personnel primed to resolve any problems complements our engineering excellence and reputable service.

Our expansion into roads and drainage in land development has established Lanco Group as a market leader within the industry.

Further growth into other services and industries within Victoria and even interstate remains a top priority for Lanco Group.



#### 1.4 Location / Staff

Lanco Group has enjoyed steady growth over the years in business, headed by the Managing Director Tony Georgiadis who presides over a dedicated team of engineers, designers, auditors and administration staff.

At Lanco Group, we have all the essential personal and organisational attributes to provide customers with high quality service.

The majority of projects involve:

- preliminary investigations
- feasibility studies
- cost estimates
- design plans for civil, infrastructure engineering, Melbourne Water main drainage and hydraulic
- co-ordinating other Authority Services within Subdivisions
- contract documentation
- administration
- auditing
- supervision
- project management

#### 1.5 Capabilities

The Lanco Group is strongly placed to deliver engineering services within the land development industry.

**Lanco Group  
has considerable  
experience in  
the design and  
supervision  
of all types of  
residential and  
industrial land  
developments.**

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The complete scope of engineering services provided by Lanco Group is outlined below with an ability to employ additional personnel or approved subcontractors to assist in delivering specialist services on demand.

#### 1.6 Conclusion

This submission represents the combination of several services that Lanco Group is currently delivering through separate contracts with select water companies, other service authorities and private developers within the land development industry.

Providing quality services at competitive prices to clients for the past 13 years has made Lanco Group a recognisable leader in the field of civil engineering.

The superiority of our designs and project management has earned Lanco excellent feedback from all water industry pipe installation constructors within the industry.

The favourable response extends to high levels of customer satisfaction among Lanco Group clients who praise our service excellence.

The following pages demonstrate our capacity to provide premium services tailored-made to every client's stringent requirements.



## 2 Lanco Group personnel

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Lanco Group personnel receive ongoing training both in-house and externally to continually develop a strong understanding of design and construction principals.

Staff members are encouraged to adopt innovative design techniques by applying the latest technologies during both the design phase and construction.

Keeping abreast of emerging technologies not only reduces costs but enhances safety measures and environment issues as well as improves quality/wastage within the office environment.

Lanco Group also engages the following subcontractors / consultants:

- Geotechnical Consultants
- Surveyors
- Arboriculturalist
- Environmentalist
- Town Planning
- Urban Design and Planning
- Mechanical and Electrical
- Structural (major)
- Hydraulic (plumbing)
- Traffic Management
- Accredited pipeline constructors
- Architects







### 3 Relevant Experience

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Lanco Group has had the privilege to work for the following clients over the years.

- Yarra Valley Water Ltd

In conjunction with accredited Pipe Installation Constructors, Lanco Group has been engaged to prepare designs as part of the water main renewal program and trunk services areas, including sewer back log areas.

- City West Water Ltd

In conjunction with accredited Pipe Installation Constructors, Lanco Group has been engaged to prepare designs as part of the water main renewal program as well as replace large water main up to 600mm, rising mains and sewer relieving and diversion mains.

- 53 lot Subdivision for private developer within Gippsland Water Authority area

Lanco was responsible for co-ordinating the project with other authority services. It involves designing roads and drainage, water supply and sewer reticulation within the subdivision, pump station and rising main (approx. 2.5 km) for the development, external 225mm water main (approx. 2km) which crosses under a railway line. The project involves tendering the works, quality assurance auditing and project management.

- River View Subdivision

Services include co-ordinating other authority services, designing roads and drainage, water supply and sewer reticulation within the subdivision.

- Daniel Court, Hawthorn  
8 lot Residential Subdivision for a private developer

Services include co-ordinating other authority services, designing roads and drainage, water supply and sewer reticulation within the subdivision and external drainage system.

- Mareno Drive, Tullamarine –  
Stage 3 Industrial subdivision

Services include co-ordinating other authority services, designing roads and drainage, water supply and sewer reticulation within the subdivision.







The Ridge, Tarneit  
– Stage One  
Landscape Plan



### Minor projects completed

#### Yarra Valley Water Ltd region

110 Worns Ln, Yarrambat  
Water main extension (2 lot subdivision).

Springvale Rd Rail Grade Separation  
Sewer & water relocation.

Clifton Hill Rail Project  
Water main relocation.

4 lot subdivision, Nunawading  
Water main extension.

Plenty Valley Christian College, Doreen  
Sewer main extension

20–22 Athelstan Rd, Campbell  
Water main extension.

High St, Northcote – Tram Superstops  
Relocation of 1km of 225mm water main between Cunningham Rd and Hawthorn.

#### City West Water Ltd region

821–909 Melton Hwy, Hillside  
Stage subdivision. Services include co-ordinating other authority services, designing roads and drainage, water supply and sewer reticulation within the subdivision.

Lot 1 Watton St, Werribee  
Sewer main extension (office / retail complex)

Snedyes Rd, Point Cook  
2.3km of 600mm of water distribution main.

#### South East Water region

Asian Pacific (Olsen Hotel) South Yarra  
300mm sewer main extension

16 Craig Rd, Junction Village  
Sewer main extension (5 lot subdivision)

High St, Hastings  
Sewer & water facilities (32 lot subdivision)

#### Some of our current projects

50 Lot subdivision The Ridge Stage 1 & 2 (Tarneit Rd, Tarneit)  
Services include co-ordinating other authority services, designing roads and drainage, water supply and sewer reticulation within the subdivision.

25 Lot subdivision – Bundoora  
Services include co-ordinating other authority services, designing roads and drainage, water supply and sewer reticulation within the subdivision.

12–14 Claremont St, South Yarra (Lilli Apartments)  
300mm & 225mm sewer main extension.

1–3 Whitehorse Rd, Blackburn  
Relocating YVW 375mm branch sewer. The project involves designing and project managing sewer and water infrastructure within the 35-unit development, including the civil works, telecommunications, electrical and gas.

243 Bridge Rd, Richmond  
Relocating existing sewer facilities and upgrading City West Water infrastructure for the Ark Development site.

27 Therry St, Melbourne  
Upgrading water infrastructure for the apartment development.

Ashley St and McIntyre Rd (along Ballarat Road)  
Design and Construction (slip line) an existing 450mm distribution water main in conjunction with an accredited Pipe Installation Constructor.

M193 (1150mm) water main replacement  
From Broadmeadows Reservoir to Barry Rd, Broadmeadows.



**Lanco Group Pty Ltd**

University Hill Business Park South  
Suite 11/20 Enterprise Drive  
Bundoora, Vic, 3083

P: 1300 1 LANCO (52626)

E: [info@lancogroup.com.au](mailto:info@lancogroup.com.au)

[www.lancogroup.com.au](http://www.lancogroup.com.au)